

Value Stream Identification

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		Value Stream 1	Value Stream 2	Value Stream 3	Value Stream 4	Value Stream 5	Value Stream 6
Items important to business	Turn over (£)						
	Turn over (%)						
	Customer Type						
	Order Volume (%)						
	Order Frequency						
	Order Value (Low, Med, High)						
	Margin (Low, Med, High)						
	Market Share						
	Opportunity for growth						
	Seasonal						
	Leadtime expectations						
	Why do they buy?						
	Competitors Position						
	Production Time						
	Production Processes						
	Floor Space Requirements						
	Part Suppliers						
	Other						
Notes							